



Independently flexible.
Locally adaptable.



RELYING ON OUR HISTORY TO HELP DRIVE OUR FUTURE

Rooted in Northern California

Over the past decade, Alameda Electrical Distributors (AED) has grown dramatically to become the largest independent electrical distributor in the area. While our footprint continues to span across Northern California, our strategic focus has gone unchanged since we first opened our doors over 60 years ago. We strive to consistently deliver unmatched value and exceptional customer service to the electrical contractors, MRO facilities and OEM professionals in all of the markets we serve.

Over the years, we've watched our competition be acquired by outside enterprises, where embedded systems and processes, multiple layers of decision-makers and broader, slower feedback loops can hinder corporate flexibility. We've chosen to remain nimble. The direct involvement from our local decision makers plays as our key advantage to ensuring that we respond readily and rapidly to the shifting demands our customers face.

Service that Separates

We utilize our longstanding history, technical expertise and high character team of employees to tackle all of the challenges of today's modern jobsite. It's our mission to identify customer challenges and develop innovative solutions across all of the market verticals we serve.

Standard Service Offerings:

- Coordinated Manufacturer Support
- Customized Usage Reports
- Dedicated Account Teams
- Electronic Invoicing

Standard Service Offerings:

- Lighting Services & Specialists
- Online Ordering & Bill Pay
- Project Staging & Coordination
- Safety Products and Training

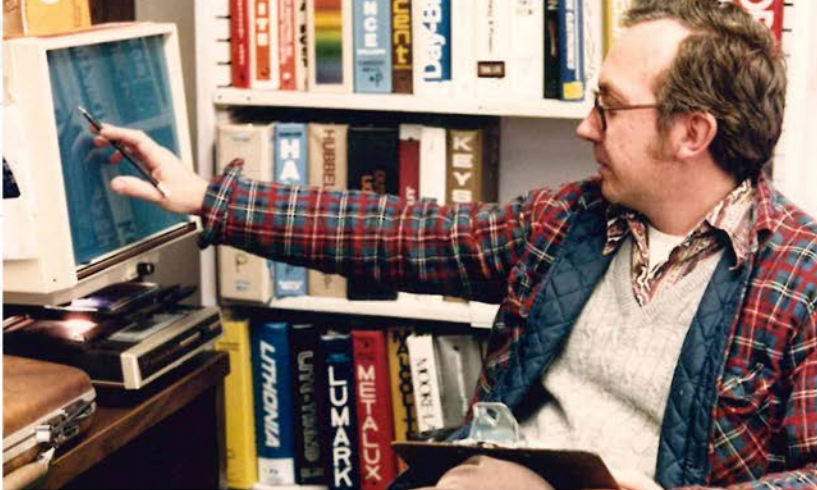
Standard Service Offerings:

- Specialized Product Sourcing
- Switchgear Services & Specialists
- Vendor Managed Inventory (VMI)
- Wire and Cable Solutions



Account Management & Logistics

Our team of experienced professionals operate as service-oriented consultants with the expertise to analyze and respond to your project requirements. Utilizing our logistics system, manufacturer partnerships and dedicated account teams, we provide tailored solutions that get you the materials you need when you need them.



What to Expect from your AED Sales & Management Team



Timely Communication



Knowledge & Expertise



Ownership of Performance



Strong Relationships



Service You Can Depend On

OUR CUSTOMERS ARE ASSURED THAT THE PRODUCTS & SERVICES WE OFFER REPRESENT THE TOP MANUFACTURERS IN THE ELECTRICAL INDUSTRY!

BOXES, FITTINGS & ACCESSORIES

Allied Moulded Products, Inc.
Appleton
Arlington Industries, Inc.
Bridgeport Fittings, Inc.
Carlson
ERICO
Hubbell Wiring Device-Kellems
Intermatic, Inc.
IPEX
Kraloy
Legrand Wiremold
Raco
Steel City
TayMac
Thomas & Betts

CABLE SUPPORT

Hubbell Wiring Device-Kellems
Leviton
Woodhead Molex

CONDUIT, RACEWAY CABLE TRAY & STRUT

AFC/Kaf-Tech
Allied Tube & Conduit
Anamet
Appleton
Atkore Intl. Unistrut
B-Line by Eaton
Calpipe
Conduit Pipe Products
Electri-Flex Company
Heritage Plastics

Legrand Cabofil
OCAL
Picoma Industries, Inc.
Prime Conduit
Robroy Industries
Sapa
Southwire Company
Superstrut
Thomas & Betts
Western Tube & Conduit Pipe
Wheatland Tube Company

DISTRIBUTION EQUIPMENT

ACME
Siemens*
Square D by Schneider Electric*

ENCLOSURES & ACCESSORIES

Appleton
Hoffman

FUSES

Littlefuse
Mersen

HEATING & VENTILATION

Boan-Nuton LLC
Marley Electric Heating Co.
Panasonic
TPI Corporation

INDUSTRIAL AUTOMATION & CONTROL

Siemens*
Square D by Schneider Electric*
Telemecanique by Schneider*

LIGHTING

Acuity Brands
AFX
Cree
Eaton Lighting
Echoflex
Elite
GE Lighting
Green Creative Hinkley
Holophane
Juno
Kicher
Legrand Wattstopper
Leviton
Lithonia
Lutron
Phillips Lighting
Progress
RAB
Satco
Seagull
Sensor Switch
Universal

WIRE TERMINATION, SPLICING & GROUNDING

3M
Blackburn
BURNDY
Cadweld
Eritech
Ideal Industries, Inc.
Panduit
Square D by Schneider Electric*
Thomas & Betts

WIREWAYS, RACEWAY & BUSWAY

B-Line by Eaton
Carlson
Hoffman
Hubbell Wiring Device-Kellems
Legrand Wiremold
Milbank Manufacturing Co.
Panduit
Square D by Schneider Electric*

WIRING DEVICES

Hubbell Wiring Device-Kellems
Leviton
Woodhead Molex

UTILITY TRANSMISSION & DISTRIBUTION

Oldcastle Precast
Quazite

WIRE & CABLE

AFC/Kaf-Tech
Belden
Cerro Wire and Cable
CME Wire and Cable
Encore Wire Corporation
General Cable
Honeywell Genesis
Houston Wire
Priority Wire & Cable
Republic Wire
Service Wire
Southwire Company
*Only authorized by location

ELECTRICAL & INDUSTRIAL SERVICES

ELECTRICAL CONSTRUCTION

With over 60 years of experience servicing the electrical construction industry, our team of talented professionals can help you achieve success on even the most complex jobsite applications. We partner with the best manufacturers in the industry to deliver innovative product and service solutions that reduce costs, improve efficiencies and keep people working safely. From project start to finish, we offer a one-stop shopping experience with a single point of contact for project management and coordination.

- Detailed Bills of Material
- Submittal Drawings
- Value Engineering
- Technical Training
- Installation Support
- Managed Inventory & Logistics
- Full-Time Dedicated Project Management Team



ENERGY MANAGEMENT

We work with you to provide commercial energy management solutions that dramatically lower energy costs and add money back to your bottom line. We have the technical expertise to design and deliver systems that reduce energy consumption, minimize maintenance costs and improve productivity.

- Building Infrastructure
- Lighting & Lighting Controls
- Communications
- Heating, Ventilation, Air Conditioning (HVAC)
- Security Systems



THROUGH SPECIALIZED ENGINEERING SUPPORT, WE PROVIDE TURNKEY SOLUTIONS THAT TAKE YOU EXPERTLY FROM AUDIT TO INSTALLATION.

WE PROVIDE ONE POINT OF CONTACT FOR EXPERT SERVICES, ADVICE & SOURCING OF POWER DISTRIBUTION EQUIPMENT, POWER MONITORING & CONTROL SYSTEMS THAT SAVE YOU TIME & MONEY.



Residential, Commercial & Industrial Services

As industries and individual businesses continue to upgrade and install new automation processes, our electrical contractors and end user customers look to us for our unique expertise. From single family homes to office buildings to industrial plants, we work with the Bay Area's top Electrical Contractors to build all sizes of projects.



Integrated Lighting & Controls

Our team of lighting professionals have extensive knowledge of advanced LED technology to deliver just the right amount of light to meet your sustainability, maintenance and cost-saving goals.



Solar & Wind Power Systems

For renewable energy projects, we work with you and our suppliers to get your customers' solar and wind power systems installed and running quickly and affordably.



INFRASTRUCTURE & UTILITY

Alameda Electrical Distributors has the right solutions for your electrical, automation, and communication needs. We utilize the latest technology and reliable products to provide cost-effective systems and solutions that reduce your exposure to costly maintenance and down-time.

- Value Engineering
- Start-Up Services
- Preventative Maintenance Services
- Mechanical & Lighting Audits
- Arc-Flash Safety Training



WE PROVIDE INTEGRATED PACKAGES OF SYSTEMS & SERVICES THAT DELIVER COMPLETE SOLUTIONS, SAVING TIME WHILE REDUCING ADMINISTRATIVE COMPLEXITY.



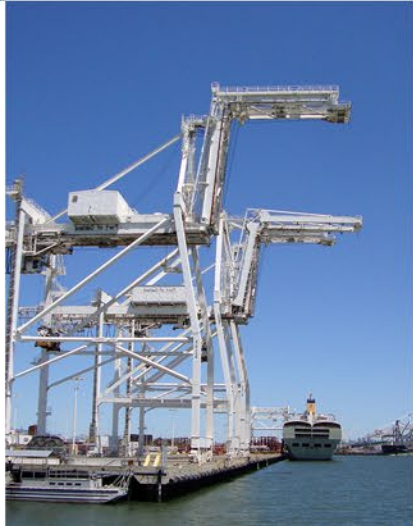
Power Generation Construction

We have a comprehensive understanding of the permitting process and will work with you starting in the design phase to make sure that every aspect of the project meets regulatory requirements and passes environmental review.



Water / Wastewater

From low- & medium-voltage switchgear solutions to SCADA & Power Monitoring Systems, we have you covered.



Port Engineering Solutions

With one of the busiest ports in the country in our backyard, we offer a full array of technical applications requiring product replacement or enhanced application engineering services.

**KEEP YOUR
ELECTRICIANS ON
THE JOBSITE DOING
WHAT THEY DO BEST
AND LEAVE THE
TIME-CONSUMING
DETAILS TO US.**

LIGHTING & PROJECT MANAGEMENT SOLUTIONS

Regardless of where you are on the project, we can offer you a complete lighting solution!

Over the past decade, lighting and lighting controls have become a rapidly innovative product category with new, energy-efficient technologies garnering greater mainstream acceptance and end-user demand. We stay updated on the latest standards, code requirements and products from the industry's leading manufacturers to offer our customers the correct solution to satisfy their energy and safety needs.

Lighting Services

From design services to staging and logistics, our team of experienced sales & project managers is here to help.



Energy-Efficient Lighting Audits



Lighting Retrofits & Upgrades



Design-Build for New Construction



Dedicated Project Management Team



Storage, Inventory Management & Logistics

Stay Connected

Our commercial and residential lighting teams have the project management skills, product knowledge and technical expertise to provide value-added solutions that combat the ever-changing demands of today's lighting industry.

FROM ESTIMATING TO COORDINATION, OUR TRUSTED PROJECT MANAGEMENT TEAMS SUPPORT ALL ASPECTS OF THE JOB TO HELP MAKE THE PROJECT RUN SMOOTHLY & MORE PROFITABLY.



Project Management Support & Solutions

To achieve greater cost savings and improved efficiencies, we get involved early in the planning process and work alongside your team until construction is complete. Our involvement throughout the project eliminates potential issues to ensure that the project runs smoothly and more profitably.

AED project management also provides an opportunity for fast-tracking the project (beginning construction or procurement prior to the design being completed), resulting in a shorter overall project delivery time. This is a significant incentive to owners where time is an issue!



What to expect from your AED Project Manager

- Support throughout all phases of the project
- Timely, accurate information & timelines
- Management of submittals & approvals prior to order release
- Monitoring of the project's expected delivery date & billing
- Pro-actively resolve issues that impact jobsite productivity

INDUSTRIAL AUTOMATION & CONTROL



Maximize your Business Infrastructure

Our Industrial Automation team is distinctly qualified to provide project management capabilities to address automation challenges and opportunities. As an authorized Schneider Electric Premier distributor, we serve the municipal water, wastewater, industrial and original equipment manufacturer markets.

Working closely with consulting engineers, system integrators and end users, our team of Automation Specialists assist in product selection and specification to meet application requirements. We stay involved throughout the project to ensure cost-effective, long-lasting automation and control solutions.



Integration Support

Our in-house team of specialists works directly with owners and integrators on everything from system design to final assembly and startup.

Capital Project Services

We act as a single source for all your project needs to ensure compatibility and clear paths for future upgrades.



Industrial Automation & Control Services

From engineering to customized product supply, our team of experienced Project Managers is qualified to address all of your automation challenges and opportunities. Our team stays involved in the project through commissioning to ensure cost-effective, long-lasting automation and control solutions.



Industrial IOT Solutions

We work alongside your team to uncover new efficient opportunities, uptime improvements, and predictive maintenance solutions.



Design, Engineering,
Execution



Industrial
Cyber-Security



Modernization
& Upgrades



Performance
Optimization



Technical
Training

Solutions for Every Stage of the Life Cycle



We are an Authorized Square D & Siemens Distributor

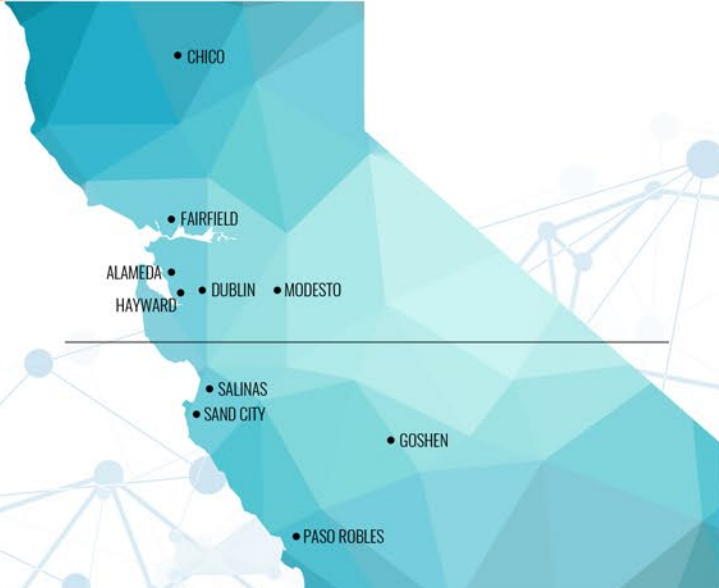
SQUARE D
by Schneider Electric

Alameda
Chico
Dublin

Fairfield
Hayward
Modesto

SIEMENS

Goshen
Paso Robles
Salinas
Sand City



SWITCHGEAR SPECIALISTS & SERVICES



Power Distribution & Quality

AED Switchgear Specialists can help engineer, stock and manage complex and customized power distribution projects by providing one point of contact to the manufacturer.

Our dedicated gear group works with your team from design, submittals and confirmations to the prompt supply and delivery of switchgear and related products, ensuring your low- and medium- voltage power distribution projects run faster and more profitably.

Power Restoration Services, Modernization & Upgrade Solutions

From power restoration services to modernization and upgrade solutions, we are committed to providing you with innovative solutions, best-in-class customer service and advanced technical support.



Reduce
Operating Costs



Maximize Electrical
Reliability



Boost
Productivity



Extend
Equipment Life



Improve Energy
Efficiency



Enhance
Workplace Safety

Power Distribution & Quality Services:

- Arc-Flash Studies
- Asset Management
- Board Repairs
- Certified Customer Training
- Circuit Breaker Retrofit
- Circuit Breaker Testing
- Combination Starters
- Coordination Studies
- Custom Panels
- Enclosure Modifications
- Energy Analysis
- Energy Audit
- Instrumentation Calibration
- Lockout Tagout
- Maintenance Scheduling
- Material Staging
- One-line Drawings
- On-Site Engineering
- Power Engineering
- Power Packaging
- Thermal Imaging
- Vendor Managed Inventory (VMI)
- VFD Start-Up



Industrial

Whether it's new construction or modernizing existing industrial facilities, we offer complete product and service solutions.



Healthcare

We have the knowledge and expertise to help you deliver high-quality normal and emergency power at the lowest possible cost.



Products We Offer

- Air Switches
- Busway
- Capacitors
- Disconnect
- E-house
- Energy Management
- Fuses
- Industrial Control
- Load Interrupter Switches
- Metering
- Motor Control Centers
- Padmount Transformers
- Panelboards
- Power Quality Products
- Power Transformers
- Substations
- Switchboards
- Switchgear
- Termination
- UPS & Inverters

Residential

Whether you are a small electrical contractor company or a large homebuilding enterprise, we understand that you face challenges on a daily basis.



Commercial

Our field service and project management teams can evaluate unique product requirements or complex power issues and propose cost-effective, turnkey solutions that minimize lead-times and downtime.



Irrigation, Oil & Gas

Beyond power and electricity, you need solutions that focus on you and your specific pumping application needs.



Data Centers

Our team will work with you to configure power systems that provide uninterruptible power with the industry's highest efficiency.

WE HAVE WEB ORDERING!

Start Shopping the Industry's Best.

In the office or on the jobsite, we've given our customers the ability to view, purchase, and track their orders through our new web portal. Gain instant access to your data with our proprietary features designed to remove bottlenecks, standardize approved products, and review job spending. When paired together, these features help you do more with less and put money to the bottom line.



VISIT ALAMEDAELECTRIC.COM TODAY TO SEE HOW OUR ONLINE PROPRIETARY FEATURES WILL HELP SAVE YOU TIME & MONEY!



Real Time Inventory & Pricing

Check inventory on all of the top items you purchase.



Place Orders

Orders flow directly into our system for quick turnaround.



Track Order Status

All of the information your team needs is in one spot.



Review Order History

Our comprehensive account dashboard allows you to check the status of all open orders.



View Finance

View, download & print all of your outstanding invoices from one convenient place.



Reorder Pad

Quickly review & reorder all of your recently purchased products.

OPEN AN ACCOUNT AND GET ACCESS TO OUR PROPRIETARY FEATURES!



Save your most commonly purchased items for fast and easy ordering. By job function, seniority, department or product type, categorize each DIGITALWHSE the way you want.



Tired of receiving handwritten material requisitions from the field? Speed up procurement times and improve order accuracy with our WEB ORDER REVIEW QUEUE.



If you don't know where you're going, any road will get you there. JOBALYTICS gives you the insights you need to make strategic cost management decisions.

THE ALCAL STORY

We Play a Vital Role in our Customers' Ability to Build Great Things.

It is our mission to be the industry leaders in delivering unmatched value and experience to our customers. We are driven by our dedication to exceptional customer-focus, communication and strength of character.

For over 50 years, we've had the privilege to contribute to our customer's ability to build great things while building iron-clad relationships in the process. As a family owned business, we pride ourselves on being receptive and responsive to our customers' needs. By removing the red tape and allowing direct access to key decision makers, we have the ability to make the timely decisions needed to keep your business running smoothly.



Two Companies. One Focus.

Alameda Electrical Distributors (AED) and California Service Tool (CST) are independent companies with the unique ability to work as a team and bring to market service packages and buying programs that go unmatched by any single competitor in our industry. When paired together, we provide the most comprehensive offering of superior electrical products, tools, tool rental and repair services, general safety, construction supplies and project management expertise.

As today's market place expands and becomes increasingly more competitive, maximizing your overall purchasing power and forming strategic business partners is now more important than ever before. The current landscape is forcing companies of all sizes to heighten their focus on how and where they allocate their resources and to possibly rethink the way they do business altogether.

As a partner, we look to combine our knowledge and value-added resources in a unique business-to-business collaboration. Our combined service offerings are designed to enhance mutual competitiveness in the market through greater efficiencies, cost reduction and increased profitability.



Relying on our History

To help drive our future

Alameda Electrical Distributors Locations

Chico

629 Entler Avenue
Chico, CA 95928
530-781-1300

Dublin

6500 Sierra Court
Dublin, CA 94568
925-361-9412

Salinas

464 Brunken Avenue
Salinas, CA 93901
831-424-0451

Goshen

7044 Avenue 304
Goshen, CA 93227
559-651-2096

Hayward

3875 Bay Center Place
Hayward, CA 94545
510-786-1400

Fairfield

2870 Cordelia Road, Ste. 100
Fairfield, CA 94534
707-207-7200

Alameda

2420 Blanding Avenue
Alameda, CA 94501
510-523-6933

Sand City

449 Ortiz Avenue
Sand City, CA 93955
831-899-1214

Petaluma

1200 Hold Road
Petaluma, CA 94954
707-778-8881

Paso Robles

3730 La Cruz Way
Paso Robles, CA 93446
805-434-5666

Modesto

4719 Stoddard Road
Modesto, CA 95356
209-550-2500

San Rafael

1261 Andersen Drive
San Rafael, CA 94901
415-453-8300

San Francisco

336 7th Street
San Francisco, CA 94103
415-863-5000